



An International  
Associate of Savills

KENYA  
MAY 2025

# I N T R O D U C T I O N

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The Pam Golding Property Group comprises a number of operating companies covering the full spectrum of the property market in sub-Saharan Africa and internationally.

## PAM GOLDING INTERNATIONAL PROJECTS

- Mauritius
- Seychelles
- Paris

## PAM GOLDING PROPERTIES

We are uniquely equipped to provide prospective buyers and sellers with a comprehensive range of professional property services, including rentals.

## PAM GOLDING AFRICA

- Namibia
- Kenya
- Zimbabwe
- Botswana
- Swaziland
- Zambia
- Mozambique
- Uganda



## MORTGAGE ORIGATION

Pam Golding Properties is a shareholder in ooba, one of South Africa's leading mortgage originators.

## PAM GOLDING PROPERTY MANAGEMENT SERVICES

We contribute towards the preservation and enhancement of the value of our clients' assets, thereby maximising investment growth and income generation.

## PAM GOLDING HOSPITALITY

- Pam Golding Hotels
- Pam Golding Lodges and Guesthouses
- Pam Golding Tourism and Hospitality Consulting



## GROUP PROFILE

The Pam Golding Property Group offers clients a professional broad-based reach through a network of more than 300 offices throughout South Africa and the rest of Africa, including Zimbabwe, Botswana, Swaziland, Zambia, Mozambique, Kenya, Namibia, and Uganda.

As the first South African real estate company to market local properties abroad in 1986, the Group forms part of a strategic alliance with one of the world's largest property groups, Savills plc. This association provides clients with access to a highly respected international marketing network, as well as world-class resources and expertise at the cutting edge of global property trends.

In addition, Pam Golding Properties has international offices in the UK, Germany, Mauritius, Seychelles and facilitates property sales in Portugal, Spain and Miami.

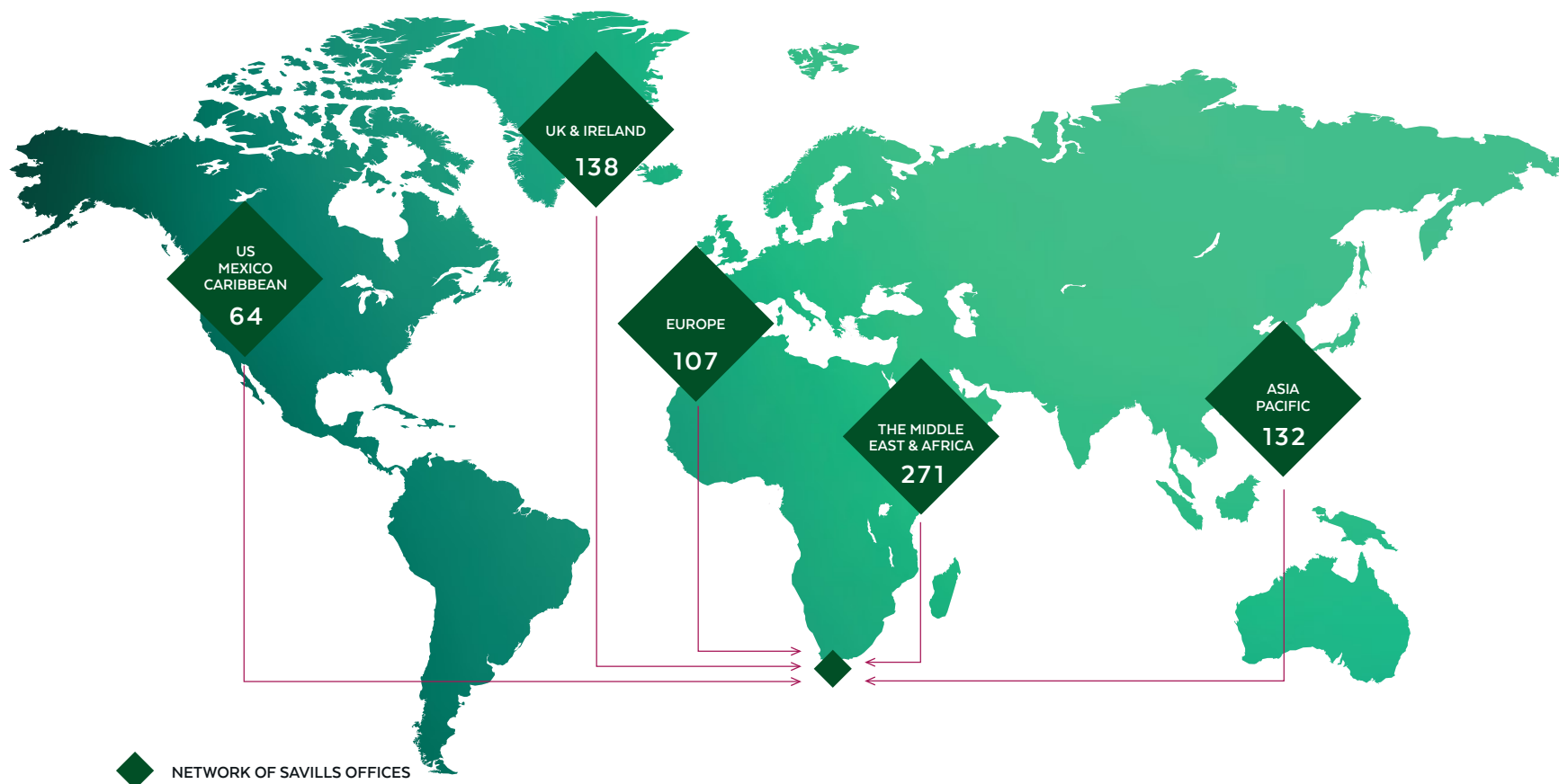
Designed to complement every property requirement, the Group offers a full spectrum of property services – including residential sales, rentals and mixed-use developments, resort/lifestyle estates, game and wine farms, hotels, lodges, guesthouses, hospitality and commercial projects, and offshore property investment.

# SAVILLS



The Pam Golding Property Group represents the interests of Savills plc in Southern Africa and, in turn, has access to one of the world's most powerful real estate networks. Listed on the London Stock Exchange – and with an international network of more than 600 offices and

associates in 27 countries including the Americas, the UK, continental Europe, Asia Pacific and the Middle East – Savills offers unparalleled access to a global database of buyers.





# LEADERSHIP TEAM

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Late Mrs. Pam Golding  
*Founder & Life President*



Andrew Golding  
*Group Chief Executive*



Kunaal Samani  
*Managing Director (Kenya)*



Shaif Sharif  
*General Manager (Kenya)*



Trupti Gorajia  
*Residential Sales Manager  
(Nairobi)*



Urvi Jethwa  
*Residential Sales & Rentals  
Manager (Coast)*



Jones Mulli  
*Commercial Manager (Nairobi)*



Caroline Malenya  
*Residential Rentals Manager  
(Nairobi)*



Shraddha Dhakan  
*Marketing & Events Manager  
(Kenya)*



Esther Wachira  
*Finance Manager  
(Kenya)*





## Residential Sales Nairobi

(Left to Right) Dorothy Karimih, Angela Wanjira, Nishma Shah, Arvin Baingarua, Wambui Kabita, Giti Sennik, Vivian Mwangi, Rose Mokogi, Ivy Mwikali, Sharon Koome, Leonard Onyancha, Maggie Macharia, Jasleen Bansal, Trupti Gorajia (Residential Sales Manager), Shriti Sehmi, Sansi Dietz, Shradha Shah, Hamza Jeizan, Catherine Muchiri, Mishelle Patel, Farsheed Alibhai, Mané Devgun, Lorna Mathenge, Amina Yusuf, Rakhee Raval, Bertha Mbugua, Angela Kuria & Wendy Nelima

(Absent) Mamta Shah



## Residential Rentals Nairobi

(Left to Right) Brian Ngigi, Christine Oile, Rupal Shah, Hiral Jhankharia, Julie Cege, Makena Muthoni, Lily Sagini, Mary Gichane, Consolata Njiraini, Priscillah Maina, Mercy Kigen, Rosie Barrow, Hellen Wakamwe, Bhreejita Chudasama, Natasha Ladha, Stephanie Notter, Letty Ohanya, Bhavini Kotedia, Veena Parmar, Pinky Matharu, Caroline Malenya (Residential Rentals Manager), Cinke Houghton, Isabel Gichuru & Sahar Naran

Absent (Angela Githongo)



## Commercial & Property Management

(Left to Right) Rosetta Makali, Jones Mulli (Commercial Manager), Hardiv Karania, Judy Njogu, Dennis Macharia, Hiraj Parmar, Avneet Nandhra, Amardeep Jabbal, Mary Njeri, Sunny Singh, Arzina Omar, Ricky Juttla & Rina Shah



## Residential Sales & Rentals Coast

(Left to Right) Misbaah Sadique, Ilham Suwedan, Cass Hazlewood, Heena Khan, Hina Bhundia, Zafrina Khamis, Urvi Jethwa (Coast Team Manager), Anthea Meda, Everlyne Derudder, Shaheen Meghji, Lana Flowers, Valentina Huth & Akash Vyas

(Absent) Ely Benaglia & Shahina Gulamhussein



## OUR ACCOLADES

Pam Golding Properties is the most highly awarded real estate company in Africa, winning no less than 59 international Property Awards including:

### 2023-2024

Best Real Estate Agency Over 20 Offices South Africa  
Best Real Estate Agency Marketing Kenya Award Winner –  
Real Estate Agency Website South Africa Award Winner –  
Real Estate Agency Marketing South Africa

### 2022-2023

Best Real Estate Agency Over 20 Offices South Africa  
Best Real Estate Agency Marketing Kenya Award Winner –  
Real Estate Agency Website South Africa Award Winner –  
Real Estate Agency Marketing South Africa

### 2001 - 2020

Best Real Estate Agency Marketing,  
South Africa 2001, 2003, 2004, 2005, 2007, 2016, 2018,  
2019, 2020, 2021, 2022-2023

Best Real Estate Agency Marketing,  
Africa and Global 2003, 2004, 2005, 2016,  
2018, 2019, 2020, 2021, 2022-2023

Best Real Estate Agency Advertising Agency,  
South Africa, Africa and Global 2003, 2004, 2005

Best Real Estate Agency over 20 offices, South Africa 2003,  
2004, 2005, 2006, 2007, 2011, 2013, 2014, 2015, 2016, 2017,  
2018, 2019, 2020, 2021, 2022-2023

Best Real Estate Agency over 20 Offices, Africa 2003, 2011,  
2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021,  
2022-2023





# RESIDENTIAL PROPERTIES



Thinking of Selling?

Prospective buyers are looking for a property just like yours in Muthaiga & Spring Valley. Selling in the area? Contact our area specialist today for a property assessment.

Residential sales enquiries welcome

SANSI DIETZ  
0780 700 567  
sansi.dietz@pamgolding.co.ke  
Muthaiga, Spring Valley & Gigiri Road

Live Remarkable.

## SOLD BY ME IN 2024

Muthaiga, Spring Valley & Gigiri Road



0.75 Acre Land  
Muthaiga



5 Bedroom House  
Muthaiga



1 Acre Land  
Muthaiga



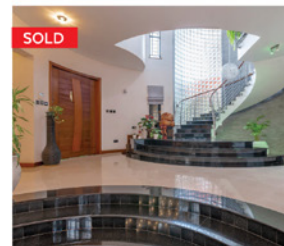
5 Bedroom House  
Muthaiga



4 Bedroom House  
Muthaiga



4 Bedroom House  
Spring Valley



4 Bedroom House  
Spring Valley



3 Bedroom House  
Spring Valley



0.57 Acre Land  
Peponi Gardens

Live Remarkable.



## Kiambu Road, Thika Road & Thome | *FOR SALE*



Bedroom 2 | Bathroom 2  
Thika Road - Ksh 15.5 million



Bedroom 2 | Bathroom 3  
Thika Road - Ksh 9.5 million



0.25 Acre  
Kiambu - Ksh 20 million



Bedroom 3 | Bathroom 2  
Thika Road - Ksh 23 million



0.25 Acre  
Kiambu Road - Ksh 20 million



Bedroom 4 | Bathroom 4  
Thika Road - Ksh 27 million



Bedroom 5 | Bathroom 4  
Kiambu Road - Ksh 66 million



0.25 Acre  
Kiambu Road - Ksh 20 million



Bedroom 3 | Bathroom 3  
Thika Road - Ksh 23 million



Bedroom 2 | Bathroom 2  
Thika Road - Ksh 19 million



Bedroom 4 | Bathroom 4  
Thika Road - Ksh 27 million

Let our Kiambu Road & Thika Road area specialist, Dorothy Karimih be of service to you, if you are looking to buy or sell.



### A word from my clients...

"The Initial Meeting with Dorothy was a good experience. Dorothy followed up actively after the offer was made and tried to expedite the process, which was delayed by the buyer's lawyer. The conversations with her were always professional and pleasant."  
Jochem

"Karimih was very conversant with the particular location where I was looking for property. You keep up with the good job."  
David

PLEASE SCAN MY QR CODE TO VIEW

My Agent Profile | My sold properties | My current listings on the market | To request a valuation



Dorothy Karimih  
+254 (0)790 498 899  
dorothy.karimih@pamgolding.co.ke

Live Remarkable.



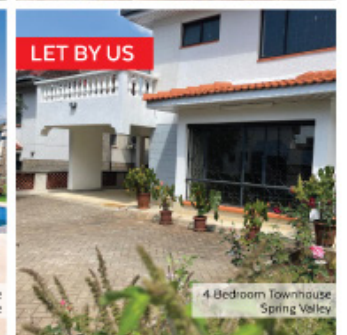
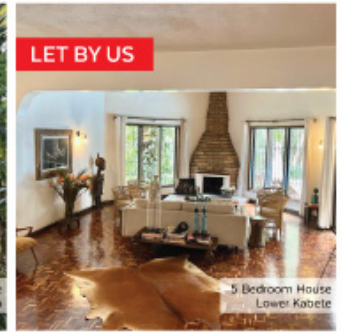
45 years  
of Remarkable  
people & property

pamgolding.co.ke



## RECENTLY LET BY US

Lower Kabete, Loresho & Kyuna



Contact Your Area Specialists:

Rosie Barrow | 0729 661 542  
rosie.barrow@pamgolding.co.ke

Natasha Ladha | 0768 944 571  
natasha.ladha@pamgolding.co.ke

Live Remarkable.



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# PROPERTY MANAGEMENT

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Pam Golding offers a comprehensive range of Property Management services in Nairobi, providing professional service and peace of mind at all times. We provide each and every client tailor-made property management solutions catering to a diverse selection of needs, ranging from extensive portfolios to individual units. Finding the right tenant to lease your residential or commercial property in Nairobi is now a seamless process. Our skilled Property Management team at Pam Golding Properties takes care of every detail, from the basic to the most complex, helping maximise returns by leveraging efficient maintenance, marketing and tenant relations.



Sunny Singh & Ricky Juttla



ROYAL APARTMENTS



FORTIS TOWER



PEARL OF RIVERSIDE



TRIDENT GRAND RIVERSIDE



MAE RIDGE VILLAS



MUTHAIGA MEWS

## OUR SERVICES

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On a region-by-region basis and through our skilled and experienced team, Pam Golding Properties offers professional consultation services in the following critical areas of successful property development:

- Feasibility and viability studies
- Market research
- Product development advise
- Financial modelling advise
- Architectural advise and modelling
- Legal advise
- Marketing strategy development and implementation

## VALUE PROPOSITION

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As an international organisation with extensive hands-on experience in real estate marketing, the Group shall bring the following critical values to bear:

### **CREDIBILITY:**

We are responsible for marketing many prime property projects across Africa and internationally.

### **EXPERIENCE:**

We have strong international & local experience and reach both within and outside Africa.

### **INVESTOR CONFIDENCE:**

Our track record has the effect of protecting our client's interests and maintaining the confidence and trust of purchasers.

# MARKETING & PROMOTIONS STRATEGY

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The Pam Golding Property Group has a dedicated Marketing Division comprising a full-service offering. Our marketing approach to projects does not allow for the simple application of a generic marketing plan, but requires an in- depth discussion in order to gain a thorough understanding of the project's selling and marketing benefits, and subsequent customisation, to achieve optimal sales results.



Pam Golding Properties has the capacity to include the following products and services in a programme:

- Marketing and promotional planning, including the development of the project brand and communication strategies
- Campaign planning and implementation
- Creative development
- Fully integrated online strategy
- Media planning and buying
- Production
- Print buying
- Photography & Videography



# WEBSITE

The Pam Golding Properties website is today, one of the leading independent real estate website in Kenya, based on both unique visitors and page impressions. Our homepage creates a seamless user experience, with the primary focus on search and visitors being able to find their dream home as quickly as possible. Clients are able to make use of unique search options which include a school, draw and on show search, pin their favourites on a pin board, as well as set custom alerts to be instantly notified when a suitable property becomes available.

pamgolding.co.ke over a 12 month period receives an average of 100 000 visits.



## Featured Properties



# PROPERTY PORTALS - LOCAL & INTERNATIONAL

Capitalise on a strategic alignment and association with Savills PLC, a global real estate group listed on the London Stock Exchange with 600 offices across the globe, Pam Golding Properties is able to showcase a selection of properties from our luxury portfolio on a number of international websites and property portals, namely;

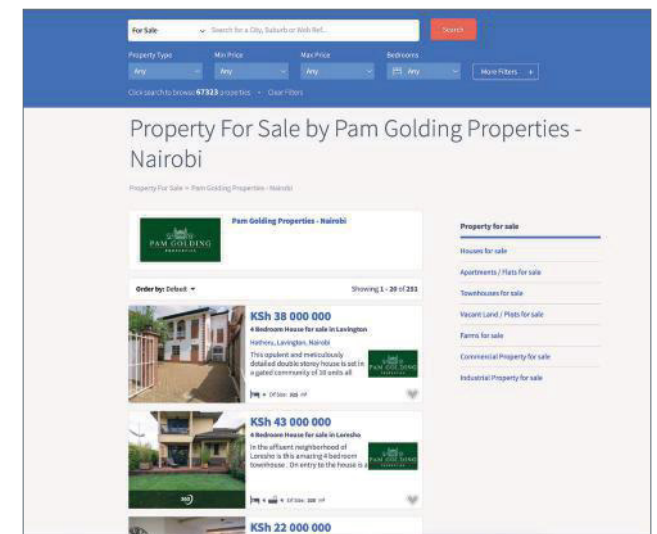
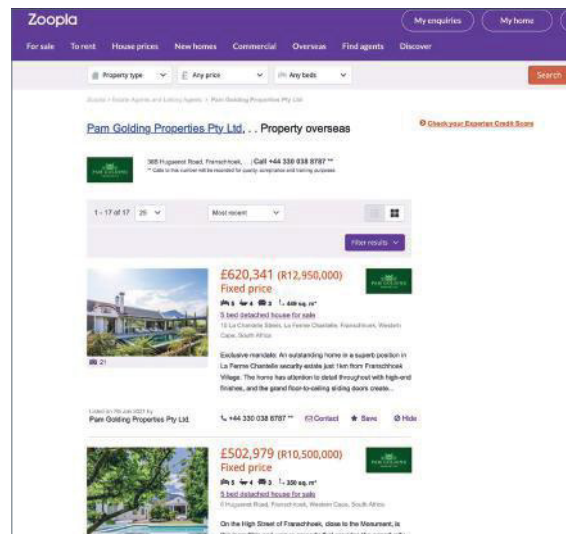
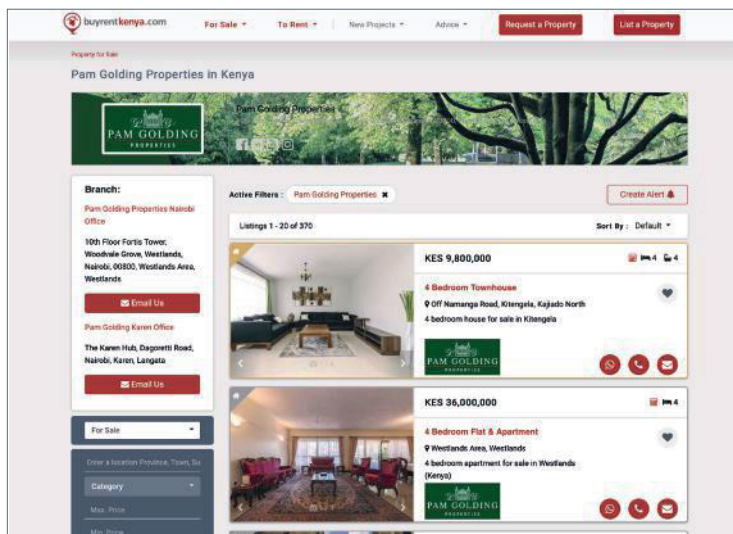
property24.co.ke

buyrentkenya.co.ke

zoopla.co.uk

Jamesedition.com

Pam Golding Properties boasts one of the largest listing presence in Nairobi, as well as the largest geographical footprint. The culmination of these efforts contributes to a monthly lead generation of over 600 leads.



# TRAINING ACADEMY

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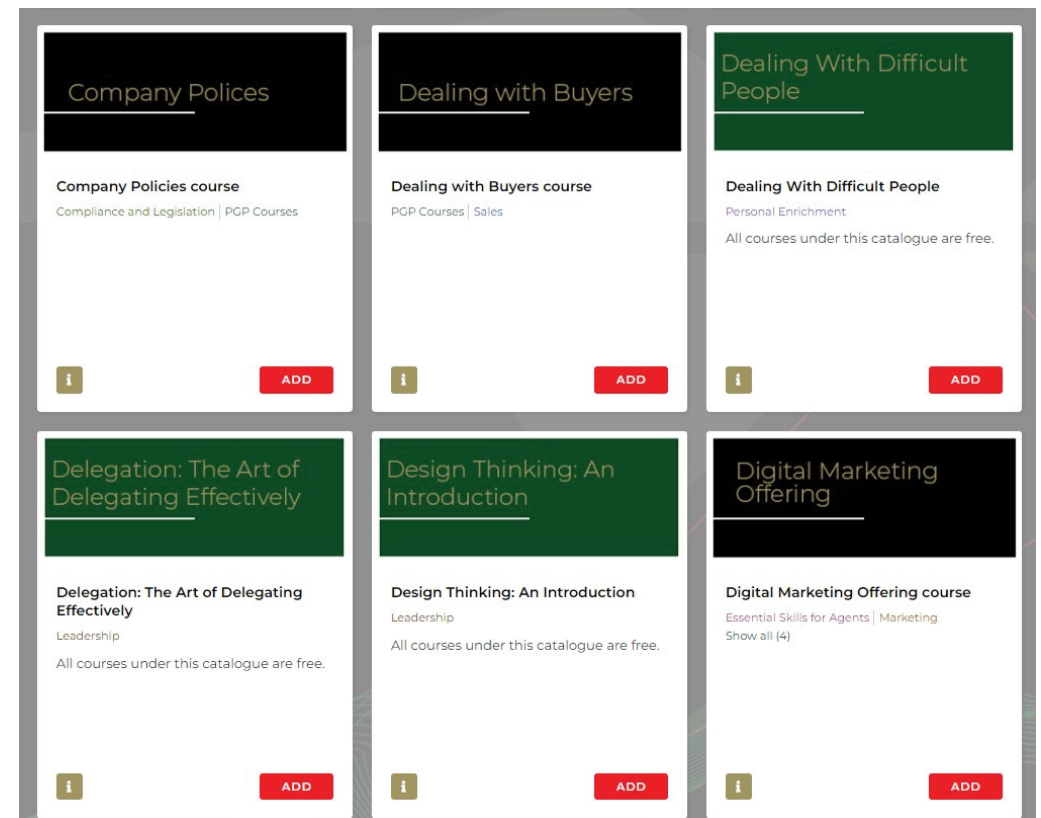
The Pam Golding Academy is an ever-evolving place of learning, created and developed for Pam Golding Properties' agents, management and staff. Delivering training and content that is relevant, necessary and cutting edge, the Academy ensures teams are empowered to master every facet of the Pam Golding Property Business.

Using a blended model, it combines face-to-face and online learning, along with valuable crowd-sourced information, to create a holistic learning experience that can be accessed at an agent's convenience, anywhere and at any time. The Academy's online learning component includes a library of over 100 topics that span the entire group.

The live training component of the blended models covers, amongst other things:

- Selling Skills Training Programme in preparation to write the required NQF4
- The PGP Way
- Training content on real estate fundamentals
- Personalised workshops that equip agents for their Professional Careers

The Academy also has an exclusive association with the highly regarded and recognised Chartall Business College and is the only real estate training platform of its kind to offer this holistic experience.





# ALCHEMY

Alchemy is Pam Golding Properties' bespoke Customer Relationship Management software that allows agents to generate and manage professional, personalised communications for selected property (or properties), which can be sent to their database of buyers. This web-based application assists agents in their day-to-day activities, by being able to dynamically generate emailers and print collateral.

## TO LET

Westlands, Parklands, Riverside, Gigiri & Lavington

Westlands/ KES 533,000 per month  
From 4,300 - 8,200 sq ft  
Ref# 3KE1670632

The Rock, a prestigious office building in Westlands, offers prime visibility on Westlands Road. Featuring 15 floors of modern office space with flexible layouts from 4,300 to 8,200 sq. ft. per floor. Rates: KES 100 PSF + VAT, service charge KES 30 PSF + VAT. Parking available at KES 10,000 per bay + VAT.

Westlands/ US\$ 3,250 per month  
From 3,500 - 9,100 sq ft  
Ref# 3KE1665766

Located in Westlands, The Handake offers serene, functional office spaces with high visibility. Amenities include lift access, emergency staircases, bathrooms, a kitchen, and ample parking. Spaces range from 2,500-9,100 sq. ft. Rates: \$130 PSF + VAT, Service Charge: \$0.20 PSF + VAT, Parking: \$100/bay.

Westlands/ US\$ 4,125 per month  
3,800- 12,768 sq ft  
Ref# 3KE1666960

GTC Towers in Westlands offers luxurious office spaces ideal for global corporations and prestigious firms. Features include a helipad, 12 high-speed lifts, full backup power, borehole, smart security systems, and high-speed internet. Spaces: 3,800-12,768 sq. ft. Rates: \$165-\$26 PSF (by floor zone), Service Charge: KES 35 PSF + VAT, Parking: 2 bays/ 1,000 sq. ft.

Lavington/ KES 150 per sq ft  
Commercial Office Space  
Ref# 3KE1675254

The Angelou on James Gichuru Road is a Grade A commercial building with 6 levels, ideal for banks, agencies, and corporate firms. Spaces: Ground Floor 7287 sq. ft.; Upper Floors: 6,802 sq. ft.; Terrace: 2,325 sq. ft. Rates: KES 150 PSF + VAT, Service Charge: KES 25 PSF + VAT, Parking: KES 10,000/bay (120 bays).

Live Remarkable.

BEST INTERNATIONAL REAL ESTATE AGENCY OVER 20 OFFICES 2022-2023  
INTERNATIONAL PROPERTY AWARDS

pamgolding.co.ke

## I am your Lamu Sales Specialist

At Pam Golding Properties, we believe that the way we live our lives has an impact on those around us. Both within the company and those we engage with each day - particularly our valued clients.

It is this belief which forms the foundation of the commitment to provide you with a customer experience throughout the entire selling process that exceeds expectations in every way.

If you would like a complimentary Market Evaluation or would just like to discuss current property trends in your area, I would love to be of service.

Cass Hazlewood  
+254 7 576 28877 | cass.hazlewood@pamgolding.co.ke

Kenya North Coast  
W+254 710 553 573  
E:kenya@pamgolding.co.ke

\* If you would like us to contact you by electronic means or not want to receive information about goods or services which we feel may be of interest to you, please contact the office number listed above. E & OE

Live Remarkable.

BEST INTERNATIONAL REAL ESTATE AGENCY OVER 20 OFFICES 2022-2023  
INTERNATIONAL PROPERTY AWARDS

pamgolding.co.ke

## Call me for a Complimentary market assessment

Lower Kabete, Loresho, Kyuna, Hillview,  
Lakeview, Grevillea & Surrounds

Shriti • 0791 809 796  
shriti.sehmi@pamgolding.co.ke

Live Remarkable.

BEST INTERNATIONAL REAL ESTATE AGENCY OVER 20 OFFICES 2022-2023  
INTERNATIONAL PROPERTY AWARDS

pamgolding.co.ke

# EXQUISITE

Exquisite is Pam Golding Properties Kenya's bi-yearly publication – an ultimate guide to buying, selling and renting properties in Kenya. For each edition, we print 12,000 copies of the publication, which are then distributed door-to-door to our clients



## BELONG. DUBAI

This exclusive luxury development in the prestigious Safa Park area offers contemporary apartments for those seeking a sophisticated lifestyle near Sheikh Zayed Road, with seamless access to Downtown Dubai, Business Bay, and Dubai Marina.

From USD 550,000 (Approx KES 71,000,000)

Giti Sennik +254 (0)718 288 122  
giti.sennik@pamgolding.co.ke

pamgolding.co.ke

BEST INTERNATIONAL REAL ESTATE  
AGENCY OVER 20 OFFICES 2021 - 2024  
INTERNATIONAL PROPERTY AWARDS

AN INTERNATIONAL  
ASSOCIATE OF SELLERS



## GOLDCLUB & NATIONAL CONFERENCE

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The GoldClub incentive programme was initiated with a view to recognising Pam Golding Properties' agents and their outstanding service excellence and their achievement of exceptional sales in property while exhibiting the highest level of professionalism in true Pam Golding Properties tradition. This is an annual program, cumulative on a quarterly basis, and is designed to reward agents to achieve quarterly and annual targets within their particular categories.

Agents that achieve these targets are invited to the annual Pam Golding Properties conference.



From Left to Right : Rakhee Raval, Maggie Macharia, Kunaal Samani, Trupti Gorajia, Dr. Andrew Golding, Shradha Shah, Sansi Dietz & Farsheed Alibhai



## EMERALD CIRCLE

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An Emerald Circle Award is the most prestigious and highly sought-after Pam Golding Properties accolade, awarded annually to top earning Pam Golding real estate agents, who are richly rewarded for their outstanding achievements, with annual travel experiences to luxurious global destinations. Emerald Circle status is the ultimate mark of distinction of a truly outstanding real estate agent.



From Left to Right : *Dr. Andrew Golding & Sansi Dietz*



From Left to Right : *Dr. Andrew Golding & Maggie Macharia*

# HEART OF GOLD

Through the Heart of Gold Trust, the Pam Golding Property Group has embarked on a number of initiatives in support of worthy community projects, as part of our 'Live Remarkable' TV and digital marketing and advertising campaign. The Heart of Gold programme incorporates all the many and varied CSI initiatives across its more than 2 000 individual agents and staff and through its office network of 300 offices in South Africa and 10 other African countries.

The Heart of Gold is the golden thread that weaves between our Live Remarkable Campaign and our PGP Purpose. Each office has its own unique way of giving back that is specific to the culture of the people and the area in which they operate.



## 138 sanitary kits donated in May 2024

We are excited to raise funds for 138 reusable sanitary pad kits for the girls of Kingswede Primary School in Msambweni, South Coast. Your contribution will help ensure they can attend school with confidence and dignity. Thank you for your support.



## 20 tins donated in May 2024

With the help of your contribution, we donated 20 tins of formula milk to The Nest in May 2024. Thank you to all my clients for their support.



## 1,431 trees grown in the last 6 months

40 trees in Muthaiga  
150 trees in Spring Valley  
50 trees in Olkari Estate on Red Hill Road  
121 trees in Karura Forest  
200 trees in Muthangari School  
150 trees in Loresho Primary School  
200 trees in Embakasi Primary School  
100 trees in Toi Primary School  
420 trees along the Link Road with the British High Commission



Listen, understand and be  
perceptive to your client's needs.  
These, and a passion for selling, are  
essential ingredients. And always  
maintain the highest degree of ethics  
and professionalism at all times.

**The Late Mrs Pam Golding, Founder & Life President**